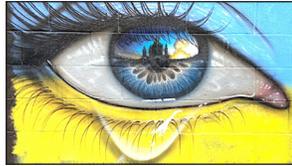


Newsletter

January / February 2022

Message from our CEO - R. Charles Murray

This first message for 2022 is at a very sad time and our Government and many others condemn Russia's military aggression against the Ukraine, which has tragic consequences for the population and threatens Europe and the rest of the world, either financially or through high oil prices meaning energy costs for all of us will increase. We express our solidarity with the Ukrainian people who are suffering the consequences and with the Russian people who will also suffer the consequences from this ill advised war.



Looking ahead our customers are all feeling the effects from the global supply chaos with late deliveries of products and also non-availability of many key components. We have to be very versatile and not stop looking for business but help our customers with their demands and their trust in us to deliver their machinery, parts and service needs. We are a key supplier for food, beverage and pharma packaged products and must keep our customers and new customers up and running just like we did during the Covid-19 pandemic.

2022 Sales Meeting

The 2022 **PPI Technologies GROUP** Sales Meeting took place in **Sunny Isles**, just north of Miami, from the 17th to the 21st of January 2022. The meeting was attended by 17 delegates who traveled by bus and plane to the Trump Hotel. Numerous other delegates participated in the meeting via ZOOM. On the 20th, 6 of the delegates went deep-sea fishing, catching Dolphin and Wahoo, while the rest stayed behind to get some rest and relaxation.



Olaf Clemens



Gerry Smith



Tony Ames



Rudi Kleer

Health and Fitness



Sabine, Viri, Mari and Sara participated in the **The Big 5K** held at **Nathan Benderson Park** on the **29th of January, 2022**



Sabine, Gisella and Sara participated in the **Run for Hope 5K** held at **Nathan Benderson Park** on the **26th of February, 2022**



Stanley and Sara participated in the **Scrub Jay 5K** held at **Oscar Scherer Park** on the **22nd of January, 2022**



Viri, Sabine, Mari, Sara and Maria participated in the **Superhero 5K and Fun Run** held at **Nathan Benderson Park** on the **5th of February, 2022**

Hero of the Month Award



Luis Benitez, January 2022

"I nominate Mr. Luis Benitez because he is a person who is willing to listen to your ideas and opinions and who knows how to do his job. Any question or doubt always has an answer and helps you with anything you need and I think it brings a lot to the company." "Luis consistently brings his 110% every day. He is dedicated to not only meeting our needs but improving every day."



\$100 reward and plaque to nominee



Greg Meredith, February 2022

"Greg is new to the Team and has been on two incredibly challenging installs. The customers have been tough, the machines have not run well, and the service guys have been getting beaten up. But, through it all, Greg has kept a smile on his face and has plugged through. He is working long hours, not getting much sleep, and yet still plugging on like a true Hero!"



**PROFILE
PACKAGING, INC.**

**PakSource
Global LLC**

News

Message from our President - Stuart C. Murray

We recently enjoyed a visit from one of our partner companies, **Herrmann Ultrasonics**. They came with four of their sales people to talk to us about their latest developments and future collaborations. After a packed day discussing technical issues, we had dinner with them at UTC Mall. In early March, **Stuart Murray, Robert Libera, Jason Smith, Thom Cain and Manny Christophel** will be visiting their facility in Schaumburg, Illinois, for a 2 day technical training session.

Motorbike Club

Our Motorbike Club has now grown to include **Chris and Stanley**. Other riders include **Brandon, Manny, Sean, Joe, William and Patrick**. Please keep any eye out for these guys in the parking lot and on the road.



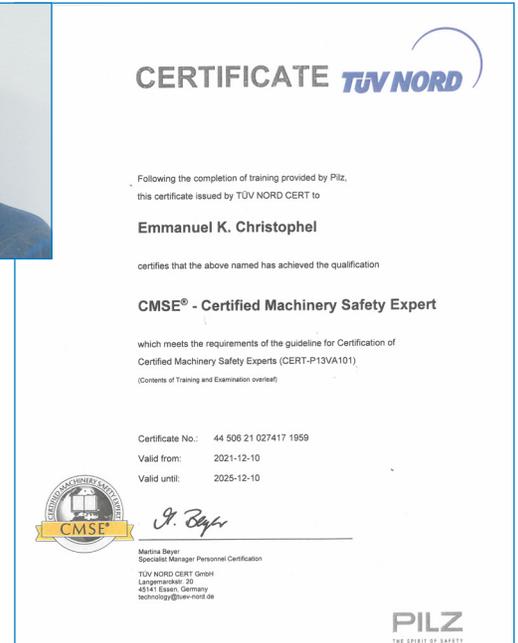
Joe Moran Visit

Joe Moran, our newly promoted **Service Manager**, spent a couple of days with his service team here in Sarasota in mid January. Joe spends most of his time on the road and if not traveling, likes to spend time on his farm and scuba diving. Joe was joined by some of his colleagues for a dinner on his last night in Sarasota.



Staff News

Congratulations to **Emmanuel “Manny” Christophel** who recently received his Certified Machinery Safety Expert certification from **TUV NORD CERT GmbH** out of Germany.



Upcoming Shows

Pack Expo East: We will be exhibiting at the show at the Pennsylvania Convention Center in Philadelphia, PA from the 21st to the 23rd of March, 2022. Our booth number is 2408 and the booth size is 20' x 25'.

Petfood Forum: The Forum will be held in Kansas City, Missouri, from the 2nd to the 4th of May, 2022. Our booth number is 816 and the booth size is 10' x 20'.

Global Pouch Forum: We will be attending the Forum in Rosemont, Chicago from the 7th to the 9th of June, 2022. Our table number is 22.

ExpoPack Mexico: The show will be held from the 14th to the 17th of June, 2022, at the Santa Fe Exhibition Center in Mexico City, Mexico. Our booth number is 2626 and the booth size is 10' x 12'.

Pack Expo International: The trade fair for packaging technology will be held from the 23rd to the 26th of October, 2022, at the McCormick Center in Chicago. Our booth number is 3866 and the booth size is 40' x 90'.



News

Salesman News

Jim Graney has been working with the distributors listed below:

Central Distributing Arizona:

CDLV is opening another new distributor to cover Arizona. I will be with them again next week and should have more details on a start-up date. It looks like they will have all Spirits licenses approved for Arizona coverage in March. They will carry all our R2D products.

Central Distributing Las Vegas:

I spent 3 days with them at the end of February. We are negotiating with Caesars properties for 3 pool-side promotions. We should have answers pretty soon. I also met with the ABC Vegas Stores buyer. They like our ShotPak® products and we should have a answer back early March.

Heritage Distributing KY:

I will be working with them the week of March 21.

Heidelberg Distributing OH:

I am set to meet with them on March 24 to discuss ShotPak® product coverage for Ohio.

Mexcor TX:

I am still working with them for pre payment.

Athens Distributing TN:

Rick scheduled me to work with his team the week of March 14.

LA Distributing LA:

I met with them last Monday. They received their Spirits license at the end of February. We are meeting again in early March.

Northgate Markets 33 Stores:

I am meeting with the buyer at the end of February. He expects store resets to be completed in mid March and we should see orders then.

Drink of the Month - Kamikaze



INGREDIENTS:

- 1.7 fl. oz ShotPak® Kamikaze
- 1 fl. oz Cointreau or Triple Sec
- 1 fl. oz Fresh lime juice
- Lemon twist for the garnish

METHOD:

Combine all the ingredients in a cocktail shaker with ice. Shake until chilled. Strain into a Martini cocktail glass. Garnish with a lemon twist.

Bar and Restaurant Expo

The Nightclub and Bar Show has been rebranded as the **Bar and Restaurant Expo**. The Expo will be held at the Las Vegas Convention Center in Las Vegas from the 21st to the 22nd of March, 2022. **Jim Graney** will be attending the show.



Orgill Spring Buying Show

Dr John Harlin, Tony Ames, Roger Nelson, Patrick Bowles and Rudi Kleer recently participated in the **Orgill Spring Dealer Market** held at the Orlando Convention Center from the 24th to the 26th of February, 2022. We met with store owners and Orgill Salesmen who were introduced to our range of wellness products for the first time. We picked up new store, as well as existing, orders at the Market and we also have a list of close to 20,700 potential buyers to target.



Dr John, Tony and Roger Speaking to Customers at Our Booth



One of Our Potential Co-packing Customer's, Scotts, at the Market

Staff Events

Birthdays:

January: Charles Murray, Joe Moran, Thom Cain, Omar Cuello, Shahana Akhter, David Jones and Betty Vinson.

February: Stuart Murray, Robert Costa, Julissa Torres Santos, Shanon Bigelow, Angela Reed, Tom Richard, Maria DeBarros, Benson Lin and Patrick Bowles.

2022 Marketing Plan

MosquitoPaQ LLC offers ANYTIME™ lotions and spray no-bite repellents and SECURE™ Outdoor ZONE spatial mosquito repellent pouches for your home, StillTails™ for horses and Pets-B-Safe™ for dog and cats both targeted to protect from flies, fleas and ticks. The new SECURE™ Lawn and Garden pesticide spray was launched at the Orgill Dealer Market.

DnR LLC is promoting healthy skin care with Aloe-based Secret Essentials™ and in2itiv™ sunscreen and hand sanitizer.

BevPaQ LLC continues its program helping sugar diabetes 2 folks with their Nutracis™ toasted hemp seeds, CBD first wash oil and 4 ZEROS™ sugar alternative and 10ACITY™ daily 2.5 ppm hydrogen infused natural spring water.

FlexPaQ LLC is leading the way promoting circularity of all garbage and plastic waste making hydrogen, eco-methanol and syngas for power.

Redi-2-PaQ LLC offers 15 packaging rooms to contract a variety of products including a range of new millennial drinking products, OTC mouth spray for teeth retainers, juice products for hotel reception areas and leather spray in the environment friendly Airofill bottle.



A Range of Penta 5usa LLC Wellness Products