



ZERO carbon dioxide FOOTPRINT
WITH REGENERATIVE ROBUST GASIFICATION



Newsletter

Summer Edition
May / June / July / August
2022

Message from our CEO - R. Charles Murray

The Florida Sterling Council and 'Florida Makes' announced the 27 manufacturing companies named as finalists in their Business Excellence Awards. **PPI Technologies GROUP** were one of the finalists out of all the Companies in Florida. Companies were judged on six criteria categories: Leadership; strategic planning; customers; measurement; analysis and knowledge management, workforce; and operations. Congratulations to all of you - we qualified in the top 23 and the award is on the main conference wall and a Sterling Council wall picture is near the safety news passage. Great achievement from all of you.



Staff Events

Birthdays:

May: Pam Klein, Lauren Neuscheler, Debbie Murray and Pandora Strasler.

June: Brad Bosman, DH Kim, Joe Fennelly, Joe Pauley, Karena Thomas, Osleidy Vera-Gonzalez and Cory Mendes.

July: David Blood, Mike Johnson and Luis Rodriguez.

August: James Robinson, Brandon Christensen, Rob Libera, Greg Meredith, Deniz Polat, Chris Knowles, David Amblo and Tony Ames.

Heroes of the Month Award



Luis Rodriguez, May 2022

"Rudi recently attended the Petfood Forum with Luis and he was of great help in setting up the booth and also answering questions from visitors to our booth. He also spent a great deal of time explaining systems to the visitors. Luis also helped with the packing up of the booth. This is not the first time that Luis and Rudi have been alone at a show together where he has always been of great help and assistance. Thanks Luis!"



David Jones and Gisella Arteaga, July 2022

"Gisella shows top skills and characteristics of a very good employee: Honesty and Integrity, Dependability, Reliability, and Responsibility. Gisella shows ownership in all activities that she is involved within production processes. Only Gisella obtained perfect attendance during the last month and this month. Although she doesn't manage people, she gained credibility, respect, equality, and fellowship with her personal performance. She is an excellent example of a good general worker, and it is important to show that all efforts are recognized."

"David always goes above and beyond helping with machine collections. He keeps accounting abreast of any problems or progress (that in turn makes our lives a lot easier)."



Carlos Euliarte, June 2022

"He is here everyday and does his job and then tackles all the other items or agendas that occur. He is a really strong company man."

"He always is extremely helpful, friendly, and positive, no matter what is asked of him."

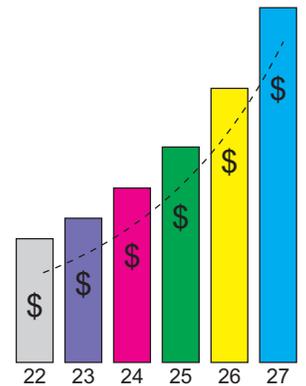


\$100 reward and plaque to nominee



Jason Smith, August 2022

"Jason quietly and professionally attacked his 2022 sales budget and has beaten it in eight months adding the back orders to the total. He is the first salesperson in 2022 to MEET and BEAT his yearly budget and he did it with four months to spare!"





**PROFILE
PACKAGING, INC.**

**PakSource
Global LLC**

News

Message from our President - Stuart C. Murray

Local channel **WEDU PBS** is hosting a show where local businesses support local businesses.

Their next series is focusing on Ybor City businesses, and **PPiTG** staff were lucky enough to be a part of the show. The couple of Cigar Smokers at **PPiTG** got to travel on a Team Building trip to Ybor City and the JC Newman Cigar Co. and look at how they run the business. They are the oldest family-owned premium cigar maker in America; and we were fortunate enough to examine some of the old machinery, talk to them about cigars in pouches, and have an in-depth factory tour. The show will be released to TV sometime in November.

PPiTG will be looking to support these local efforts going forward, so keep your eyes open for the next field trip that could involve something you're interested in (I heard wine tasting could be next.)



Sean Reed

Made in Florida Tour

PPiTG recently hosted a group of State College of Florida-Manatee-Sarasota STEM Campers for a "Made in Florida" tour. A special word of thanks to **Deshjuana Bagley** for arranging the tour and she commented by saying "We are growing the next generation of innovative manufacturers". Thank you also to **Charles Murray**, our CEO, for his encouraging words to the students and to our tour leaders **Rudi Kleer** and **Lauren Smith**.



Upcoming Shows

Petfood Forum: The Forum will be held in Kansas City, Missouri, from the 2nd to the 4th of May, 2022. Our booth number is 816. Luis Rodriguez and Rudi Kleer will be attending the Forum together with Eric Colley and Miriam Scheer from Herrmann Ultrasonics.

Global Pouch Forum: We will be attending the Forum in Rosemont, Chicago from the 7th to the 9th of June, 2022. Our table number is 22.

ExpoPack Mexico: The show will be held from the 14th to the 17th of June, 2022, at the Santa Fe Exhibition Center in Mexico City, Mexico. Our booth number is 1918. Luis Rodriguez, Gerry Smith and Rudi Kleer will be attending this show.

Cosmoprof: The show will be held in Las Vegas at the Las Vegas Convention Center from the 12th to the 14th of July, 2022. Our booth number is 59027. Charles Murray, Gerry Smith and Rudi Kleer will be attending this show.

2022 Daniel K. Akaka Conference and Food Show: The show will be held in Prince Waikiki, Hawaii from the 15th to the 17th of August, 2022. The show will be attended by Jim Graney.

Pack Expo International: The trade fair for packaging technology will be held from the 23rd to the 26th of October, 2022, at the McCormick Center in Chicago, IL. Our booth number is 3866.

Blood Drive

8/19/2022: Please contact Molly Panza at the front desk if you want to donate blood at the next drive.

Arnie and Rich Kamrin

Arnie Kamrin and his oldest grandson, **Ezra**, recently spent some special bonding time together reading a book. Congratulations to **Rich** and **Annie Kamrin** on the birth of their second son, **Oren**.





News

Salesman News - Jim Graney

The ALA Military Buying Show was very productive. The show was well attended by buyers for all the Military branches: AAFES, NEXCOM and DeCA. The show was four (4) days long with one-on-one buying meetings with buyers for each branch. Please see below the buyers feedback regarding ShotPak®, Chilling Rocks™ and various MosquitoPaQ™ products:

- **NEXCOM/AAFES (53 Exchange stores):** The buyers agreed to try: ANYTIME® no-bite/NO-SCENT repellent lotion; no-bite/no-burn repellent/sunscreen; no-bite/NO-SCENT spray and the SECURE® 2 Day no-bite Outdoor ZONE Tailgater. They will also promote the ShotPak® PartyPaQ in select locations.
- **DeCA Defense Commissary Agency (5 Hawaii locations):** Jessica Stables is the head DeCA buyer internationally from DeCA HQ FT LEE VA. She wants to authorize: ANYTIME® no-bite/NO-SCENT repellent lotion; no-bite/no-burn repellent/sunscreen; no-bite/NO-SCENT repellent spray and the SECURE® 2 and 7 Day no-bite Outdoor ZONE products for its Hawaii locations. Commissaries cannot sell Liquor products only AAFES & NEXCOM exchange stores can sell liquor on base.
- **K & K Distributors Hawaii:** I met with their SVP Ryan Komatsu and he is very interested in handling the MosquitoPaQ™ portfolio. K&K is Hawaii's largest military distributor.
- **Island Beverage Distribution Solutions:** I met with their President Oliver Taoy who I have worked with in the past. Oliver is very interested in ShotPak® and Chilling Rocks™.

Drink of the Month - Mangotini



INGREDIENTS:

- 1.7 fl. oz ShotPak® Mangotini
- 3 fl. oz Sparkling wine or Prosecco
- ¼ fl. oz Lime juice, freshly squeezed
- ¼ fl. oz Mango puree
- Garnish: Maraschino cherry
- Garnish: Mango wedge

METHOD:

Add the ShotPak® Mangotini, lime juice, mango puree and ice into a shaker, and give it a brief shake, then strain into a champagne flute. Top off with the sparkling wine or Prosecco. Garnish with maraschino cherry and mango wedge.

SUNiCE Product Range

Mango Lychee Punch, Passion Tiki Eclipse, Watermelon Margarita Smash and Triple Tropic Twist come in 10 fl. oz StandUp pouches with reclosable zipper and straw hole. The base alcohol is a 5% malt brew to which various flavors are added and only contain 110 calories.



New Pouch Trends

With brands turning their focus towards sustainability, and the pandemic creating a spike in at home drinking, easy-to-deliver plastic drinks pouches are becoming a viable packaging method for new products. But is the new fad set to stick, or will plastic pouches fall flat?

In many ways drinks pouches are not a bad idea; durable and malleable, they can be easily delivered without fear of breaking or smashing. They can even fit right through the letter box.

Darnley's Gin, based in Fife, Scotland, this week launched a range of recyclable gin pouches. The launch comes as part of the distillery's 2022 sustainability strategy, as the lightweight nature of the plastic pouches means reducing a significant amount of CO₂ emissions when transporting the products, which usually come in glass bottles.



The new range is primarily aimed at existing fans, able to order their re-fill pouches and decant the gin into their Darnley's bottles before returning the pouch by Freepost back to Darnley's HQ for recycling.

William Wemyss, Founder of Darnley's Gin, comments: "Our sustainability plans for the brand are one of constant improvement and the launch of our gin pouches is part of this journey. We hope Darnley's Gin fans will not only enjoy these gins, but also return the pouches so the full environmental benefits of this initiative can be realized."

Darnley's Gin is not the first to make the move out of glass and into plastic pouches.

Thomas Aske and Tristan Stephenson began their whisky subscription service in 2017. Whisky Me is a subscription-based membership which sends 50 ml samples of premium single malt whisky to our members on a monthly schedule. With a subscription model, their "goodbye snobbery, hello whisky" ethos breaks down preconceived notions of the classic whisky drinker, and rebrands the spirit for a younger crowd.

The company now boasts more than 9,000 members, with more than 100,000 individual whisky packages sent.

"A lot of what we tried to do with Whisky Me is to do away with the baggage and the tropes that follow whisky, especially scotch whisky, around," Stephenson said back in August. "Everything we've done is to challenge that orthodox and create a more fun and playful whisky experience."

From the packaging to digital marketing strategy, every element of the branding turns tradition on its head.

Salesman News

Tony Ames, our national sales manager and his team, have been working on some exciting, new projects that will hopefully turn into long-term, contract packing services. These include, amongst others:

- **Red Korean Ginseng** in a pouch and a Stickpack for a major box store chain;
- **10ACITY™ Hydrogen Infused 2.5 ppm Natural Spring Water** for major grocery store chains, gyms and doctor's rooms;
- **Dry Mouth Solution** powder in a sachet for dentist rooms;
- **Mouth Guard and other dental device disinfectant** in a variety of bottle sizes ranging from ¼ fl. oz to 4 fl. oz;
- **Indoor Insect Repellent** in a refill pouch for a major player in the home chemical market;
- **Building Mortar Stabilizer** in a pouch for an overseas supplier for the local box stores;
- **CBD Infused Supplements** in bottles and IV drip bag for patient care facilities;
- Further development in ready-to-drink alcoholic beverages;
- Further development in repellent lotions and sprays.

Product News

Dr John Harlin and **Rudi Kleer** recently went to visit **Mixon Fruit Farms** in Bradenton to check on the progress of the fruit trees that had been injected with the **SECURE®** no-GREENING solution. **Dean Mixon**, the General Manager and owner of **Mixon Fruit Farms** was very happy with the change in the growth and foliage of the injected trees. We are planning another round of injections in the early fall and the fruit will be sent to **Florida Atlantic University** in Boca Raton for further analysis.



Dr John Harlin and Dean Mixon